



# FEBRUARY 2025 FIRST CALL

Your logo could be here as a SPONSOR

## Building a Lasting Legacy: Crafting a Business with Purpose and Impact



Fellow Veteran Business Owners,  
When I started Dobbs Defense Solutions six years ago, I discovered what you might already know: the path of an SDVOSB owner can feel isolating. But I also discovered something invaluable—a no organization supports your dreams and aspirations like NVSBC. As both a business owner and NVSBC Board Member, I’ve experienced firsthand how this remarkable community transforms veteran entrepreneurs’ dreams into lasting legacies.  
In today’s federal contracting landscape, particularly with Category Management, having a strong support network isn’t just helpful—it’s essential. NVSBC became my compass, offering guidance when challenges seemed overwhelming and celebrating victories when

opportunities turned into success stories. This is where veteran businesses find their true allies, mentors, and often, lifelong friends.

Want to know the real secret to building a lasting legacy? It’s not just about winning contracts—it’s about joining forces with fellow veterans who understand your journey. At our monthly Communities of Interest Engagement events—whether over breakfast, lunch, or dinner—you’ll find veterans just like you, ready to share insights, open doors, and help your business thrive.

I’ve seen countless veteran entrepreneurs walk into their first NVSBC event feeling uncertain and emerge with renewed purpose and practical strategies for success. Our upcoming VETS Conference isn’t just another networking event—it’s your opportunity to connect with federal decision-makers who genuinely want to see veteran businesses succeed. The Veteran Access to Capital Symposium could provide the funding insights to take your business to the next level.

Join NVSBC. We’ll help you transform your military skills into business success. Together, we’ll build thriving service-disabled veteran-owned small businesses and create

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inspiring legacies for future veteran entrepreneurs. No one supports your SDVOSB dream like NVSBC

**Author: Erica Dobbs is founder and CEO, [Dobbs Defense Solutions](#) and is a member of the NVSBC board**

# Around the NVSBC

## Welcome New & Renewed Member Organizations

### New Members

Apiary Medical  
BackOfficeVets  
Black Fox  
Blackberg Group  
Bumpers Trucking LLC  
Cetechs  
CriticalWave Energy Solutions  
Davis Strategic Innovations (DSI)  
Farfield Systems Inc  
Forward Engineering LLC  
Grace & Associates LLC  
ideal Printing, Promos &  
Wearables, Inc.  
JBN Corporation  
Kaizen Soft Solutions LLC  
Knot Technology Solutions  
KSA Integration LLC  
Logos BZ LLC  
Marieke Consulting, Inc.  
MIG GOV LLC  
NATIONAL CONSULTING PARTNERS,  
LLC

Nbits Analytics  
NorthStar Consulting Group  
OpenVu  
Patrick Miller Construction, Inc.  
Patriot Strategies, LLC  
Redwolf Consulting Partners LLC  
RLO Rise LLC  
Sentinel Technologies LLC  
The Joachim Group  
The Silverback Troop, LLC  
TTG Solutions Inc.  
Veloz IT Solutions LLC  
Vikint Inc.  
Walker Training and Consulting  
Warrior Solutions LLC

The National Veteran Small Business Coalition (NVSBC) offers 7 types of organization membership that support our mission and serve our constituents. If you have any questions about membership, please contact [members@nvsbc.org](mailto:members@nvsbc.org). Click on the "Join NVSBC Today" button below and begin receiving access to the benefits of NVSBC membership.



### Renewed Members

42 United Government Services,  
LLC  
Acquisition Experts, LLC  
Amazon.com Services LLC  
Bancroft Capital  
Battelle  
BDR Solutions, LLC  
Blue Guardian IT Professional  
Services  
Blue Phoenix  
Burton Group Enterprises  
CACI International Inc  
Caladwich Consulting  
Centrifugal Energy Ilc.  
CGH Global, LLC  
Civility Management Solutions  
Code of Support Foundation  
Corps Medical Supply  
Cruzer LLC  
Dean & Associates LLC  
Dunlap Bennett and Ludwig, PLLC  
DuraBante LLC  
Dynamic Government Resources,  
LLC  
Dynamic Integrated Services, LLC  
Dynamic Service Integration Corp  
Eleven09, LLC  
Enabled Advisors LLC  
Engineering Services Network, Inc  
FlexTech Solutions, LLC  
Fluor

GCC Technologies, LLC  
Holocom Inc.  
IQ Sig LLC  
JDM Associates  
KDG Support LLC  
King Consulting Engineering  
Krilla Kaleiwahea Native Hawaiian  
Organization  
LEDE2 CONSULTING, LLC  
Management Support Technology  
Inc. (MSTI)  
MBL Technologies  
Ortho Clinical Diagnostics  
Parrot Surety Services LLC  
Plexsum Staffing Solutions, Inc.  
Prometheus Federal Services  
QED Enterprises, Inc.  
Reaves GovCon Group  
SAG Corporation  
SDV Office Systems, LLC  
Solvat Services  
Spartan Shield Solutions  
Symmacore  
Task Force Labor  
Technical & Project Engineering,  
LLC (TAPE)  
TEVET, LLC  
TJFACT, LLC  
Universal Security LLC  
VENTUS Solutions  
Veterans Management Services,  
Inc  
Veterans4You  
Z-TECH Solutions, LLC



# Around the NVSBC (cont.)

## Engagement Meetings

*NVSBC hosted the Huntsville Engagement Lunch on 23 Jan 2025*



*NVSBC hosted the San Diego Engagement Dinner on 30 Jan 2025*





# Around the NVSBC (cont.)

## Engagement Meetings

*NVSBC hosted the DC Metro Engagement Dinner + VetFedAcademy on 15 Jan 2025*



*NVSBC hosted the Dayton Engagement Lunch on 14 Jan 2025*



# Around the NVSBC (cont.)

## Calls to Action

### February 2025

#### DC METRO ENGAGEMENT DINNER & VETFEDACADEMY

WED | FEB 12 | 4:00 PM - 8:30 PM ET

#### HAMPTON ROADS ENGAGEMENT LUNCH

THR | FEB 20 | 11:00 AM - 2:00 PM ET

#### TAMPA ENGAGEMENT DINNER

TUE | FEB 25 | 5:30 PM - 8:30 PM ET

### March 2025

#### DC METRO ENGAGEMENT DINNER & VETFEDACADEMY

WED | MAR 12 | 4:00 PM - 8:30 PM ET

#### SAN ANTONIO ENGAGEMENT DINNER

WED | MAR 26 | 5:30 PM - 8:30 PM CT

#### VETERAN ACCESS TO CAPITAL SYMPOSIUM

MON | MAR 17 | 7:30 AM - 5:00 PM ET



## Communities of Interest



# Around the NVSBC (cont.)

## February/March Events Calendar

### FEBRUARY 2025

M	T	W	R	F	S	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
	18	19	20	21	22	23
24	25	26	27	28		

### MARCH 2025

M	T	W	R	F	S	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

Engagement Events
  Charlie Mike
  Conferences
  Special Events
  Federal Holidays

**Click on Event Dates to Link to Online Information.**



## What is the Veterans Access to Capital Symposium

Attending the NVSBC's Veteran Access to Capital Symposium is a great opportunity for businesses, particularly those in the government contracting (GovCon) space, to gain valuable insights and access to financial resources that can help fuel growth and success. Here's why it's worth attending:

1. **Networking Opportunities:** You'll meet a wide range of key players in the government contracting industry—from financial institutions to government agencies, and potential partners. This can open doors for future business collaborations, funding, and opportunities.
2. **Access to Funding Sources:** The symposium includes sessions and panels with financial experts who can discuss various funding options (e.g., start-up steady-state, growth, capital). It's a chance to explore the best financial resources tailored to the needs of your business.
3. **Insights into Industry Trends:** You'll hear from financial representatives and industry leaders about emerging trends in the capital landscape.

4. **Workshops and Education:** The educational sessions can enhance your understanding of financing options, improving your ability to secure capital and grow your business.
5. **1-on-1 Matchmaking:** Our matchmaking event features financial experts (e.g banking institutions) who can provide practical advice and insights on various forms of capital and banking programs.

If you are seeking to expand your reach and enhance your capital-raising strategy, the symposium is a great venue to attend. Can't attend live and in-person, well we have a virtual option that is perfect for you!

Check out our website to learn more and register for our event:

[Veteran Access to Capital Symposium](#)



*Marie Myszkier is the Director of Training at NVSBC*

The poster features the NVSBC logo at the top left, followed by the text 'National Veteran Small Business Coalition'. The main title 'VETERAN ACCESS TO CAPITAL SYMPOSIUM' is in large, bold, blue letters. Below that, the date and time 'March 17, 2025 | 7:30 AM - 5:00 PM ET' are displayed in white on a dark blue background, along with 'IN-PERSON &amp; VIRTUAL EVENT'. The location 'George Mason University | Arlington Campus | 3351 Fairfax Dr., Arlington, VA 22201' is listed below. At the bottom, it says 'Presented by: JPMorganChase' and 'In Partnership with:' followed by logos for GM (George Mason University), Syracuse University, D'Antello Institute for Veterans &amp; Military Families, and sbLiftoff (SBC Enduring Values).

## What is VetFedConsult and How Can it Help Me?

VetFedConsult is a unique program offered by the National Veteran Small Business Coalition (NVSBC) to its members. It provides free business development consulting from a team of seasoned consultants who specialize in the government contracting (GovCon) marketplace

The program is designed to support veteran-owned small businesses at any stage of their development, whether they are emerging, small, or mid-size. The consultants offer personalized advice, training, and strategies to help these businesses succeed in the federal market

### Key benefits of VetFedConsult include:

- **One-on-one training and consultation:** Personalized approach to achieve your business goals.
- **Networking opportunities:** Build relationships with key stakeholders and increase your visibility.
- **Advocacy:** Consultants actively engage in activities that support and promote small businesses

### Additional questions you may have!

1. **Who is it for?** VetFedConsult is designed for veteran-owned small businesses that are members of the National Veteran Small Business Coalition (NVSBC). It aims to support these businesses in navigating the federal marketplace.
2. **Why should you book a consult?** Booking a consult with VetFedConsult provides access to experienced consultants who specialize in government contracting. They offer personalized business development strategies, training, and networking opportunities to help your business thrive in the federal market.
3. **How does the process work?** The process typically involves an initial consultation to understand your business needs and goals. Simply fill out a lead form. From there, we will acknowledge you by sending you an email with detail instructions on submitting additional information and booking your first appointment. Consultants provide tailored advice and strategies, ongoing support, and resources to help you succeed in the GovCon landscape.

4. **Is it unlimited consultations? VetFedConsult offers free consultations to its members, but the specifics regarding the number of consultations may vary.** We have a series of programs to explore from “becoming procurement ready” to “SAM. GOV basic” which includes 24 different program areas to explore. It’s best to check directly with VetFedConsult for detailed information on consultation limits. (Contact Us)
5. **What is out of our scope regarding VetFedConsult?** While VetFedConsult provides extensive support in business development and government contracting, it may not cover areas outside of these scopes, such as non-business-related legal advice or personal financial planning. Nevertheless, we have great service providers who are connected to NVSBC that we may refer you to.
6. **What happens after the consultation?** After the consultation, you will receive support and training information, and a personalized strategy and action plan tailored to your business needs. The consultants will continue to provide support and follow-up to ensure you are on track to achieve your goals.
7. **Do I have to be a member to use VetFedConsult?** No, you don’t need to be a member of the National Veteran Small Business Coalition (NVSBC) to access the services provided by VetFedConsult.

### References

[1] [VetFedConsult - National Veteran Small Business Coalition - nvsbc.org](https://www.nvsbc.org/vetfedconsult)

[2] [VFC FAQ's - National Veteran Small Business Coalition - nvsbc.org](https://www.nvsbc.org/vetfedconsult-faq)



*John Cochran is the Consulting Manager at NVSBC*



# Other Events

## February 2025 Partnership Deals

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NVSBC member organizations can take advantage of benefits where NVSBC has created partnerships that bring value to your business. If you would like NVSBC to consider a partnership with your business, please contact [members@nvsbc.org](mailto:members@nvsbc.org) with respective details.

### Featured Partner Deal

NVSBC is pleased to welcome [Fluet](#) to our Partner Network. As a veteran-founded, owned, and led law firm, Fluet brings industry-focused legal services with extensive experience in government contracting and the national security, defense, and intelligence space to our partner network offerings. The firm distinguishes itself by applying a business-oriented, holistic approach that delivers comprehensive legal solutions specifically tailored to meet their client's needs and goals.

**NVSBC members may now benefit from:**

- A complimentary one-hour legal consultation
- An exclusive 10% discount on legal services once Fluet is engaged

**NVSBC members:** More details on these benefits can be accessed through the Partner Deals page via your [VetFedConnect portal](#).

Fluet's integrated practice groups cover Government Contracts, Corporate + Transactional, International Trade, and Litigation + Investigations, offering veteran business owners and their companies full-service legal support from a team that truly understands their unique challenges and opportunities.

## Membership and Sponsorship Supports NVSBC Programs

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Did you know that NVSBC is a **non profit organization** that relies on membership and sponsorship to provide our programs and services? **If you benefit from our Training, Networking, and Advocacy, join the coalition or sponsor NVSBC today and strengthen our voice!**

# Other Events (*cont*)

## Federal Procurement Events

Grow your business through events provided by agencies within the Federal government including outreach, matchmaking, networking, training, and additional activities. If you have a Federal Procurement Event you'd like NVSBC to consider adding to this page, please contact [members@nvsbc.org](mailto:members@nvsbc.org) with respective details.

## Member Spotlight

**NVSBC Members, share your recent govcon successes with us! We want to celebrate your achievements from the past 6 months, such as awards, public recognition, new contracts, mentor-protégé relationships, new hires (especially veterans), or acquisitions.**

**Complete this form to let us know about your triumphs at the [link here](#). Your successes inspire our community, and we're excited to highlight them!**



# Upcoming NVSBC 2025 Events (cont)

## Will We See You at VETS25?

Attendee registration, sponsorships, and exhibit booths are now available for the VETS25 Conference, NVSBC's premier annual event for Veteran-owned and other small businesses serving as federal government contractors (GovCons).

The VETS25 Conference will take place on May 13-16, 2025, in Orlando, Florida. This event is a cornerstone in the federal government contracting industry, offering unparalleled opportunities for visibility and engagement.

By sponsoring or exhibiting at VETS25, you'll have the chance to:

- Promote your organization to key players in the federal contracting space
- Support training, networking, and advocacy for Veteran small business entrepreneurs

- Showcase your products or services in the largest exhibit hall in your industry
- Contribute to the "Knowledge for Growth" of the Veteran small business community
- Don't miss this opportunity to showcase your organization and support the Veteran small business community. Spaces are limited, so act now to ensure your presence at this impactful event.

We look forward to your participation in making VETS25 a success!

To secure your sponsorship or exhibit booth, please visit the link [here](#) or below.

The graphic features a city skyline at night with lights reflecting on water. In the top center is the NVSBC logo, a circular emblem with a star and the text "National Veteran Small Business Coalition NVSBC". Below the logo, the text "SPONSORSHIP & EXHIBIT BOOTHS NOW AVAILABLE" is written in white, bold, sans-serif font. At the bottom, "VETS25" is written in large, blue, bold, sans-serif font with a white star inside the letter 'S'. On the right side, there is a white rounded rectangle containing the event details: "MAY 13-16, 2025" and "Rosen Center in Orlando, FL" in bold blue text, followed by "The Nation's Leading VSO-Sponsored Training, Networking, and Advocacy Event for Small Businesses Serving as Federal Contractors" in a smaller blue font. Below this text is a QR code and the instruction "Scan QR Code for Early Access Alerts".



# Upcoming NVSBC 2025 Events (cont)

## NVSBC Golf Tournament Set for August 11, 2025



Announcing the date for our annual NVSBC Education Foundation Charity Golf Tournament for 2025! We'll tee off on Monday, August 11, at the Army-Navy Country Club in Arlington, VA.

This event has sold out year after year – even after expanding to all three of the Club's courses! Sponsorships will open up at the end of January. Many packages come with golf foursomes and other marketing and visibility benefits!

Mark your calendar and keep watching for golfer registration this spring. We're adding new perks, games, and rules for faster play! All registered golfers will play 18 holes, which includes a shared cart, breakfast, on-course beverages and snacks, a buffet lunch, and sponsored gifts.

Visit the [event website](#) for more details.

# Upcoming NVSBC 2025 Events

## Meet the NVSBC Board of Directors



National Veteran  
Small Business  
Coalition

### MEET THE NVSBC BOARD OF DIRECTORS



**Robert Betters**  
President



**Phillip Panzarella**  
Vice President



**Robert Santmyer**  
Treasurer



**Neeraja Lingam**  
Secretary



**William J. Belknap, Sr.**



**Norris Middleton**



**Nancy Langer**



**Al Sowers**



**Erica Dobbs**



**Irene Vaishvila  
Glaeser**



**Venus Quates**



**Tim Ross**



**Scott Thompson**



**Dr. Robin Desmore,  
PhD**



**Akinwande Oshodi**

The NVSBC Board of Directors upholds their duties of care, loyalty, and obedience, leveraging their collective knowledge, expertise, and wisdom to actively support the organization's mission and values with dedicated commitment and principled leadership. Learn more about our Board Members at the link [here](#).

